

SMALL BUSINESS EXCHANGE

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Using Construction Tech to Attract Younger Workers



Image by www.constructconnect.com

[Article was originally posted on www.constructconnect.com]

By Conley Smith,

The construction industry gets perennially dinged for being too slow to innovate and adapt to new technology. This trend appears to be changing as more construction firms are realizing the value and benefit of adopting new technology. Not only is it a great way to step up their tech game, but it can also help them to attract and retain the next generation of workers.

Instead of viewing the younger generation's lack of interest in swinging a hammer as a negative, they've begun to see it as an opportunity. By highlighting technology use—from drones to tablets to wearables—they can start to draw more attention to high-paying construction jobs.

With construction backlogs now averaging more than eight months, there is a strong demand for all positions—from craft workers to project managers and estimators. Whether trying to attract Gen Z-ers (born after 1999) and millennials (born between 1981–1998) or retain Gen Xers (born between 1965–1980), more and more contractors are embracing construction tech as their secret weapon when hiring at all levels.

Older Workers Dominate Industry

Let's take a closer look at why construction companies of all stripes—from roofing to concrete—are struggling to interest a generation of workers they desperately need to hire, train, and retain for the future.

Today's skilled labor shortage can trace its roots back a decade to when the bubble burst. As a result, the industry lost roughly 2 million workers. Even as the market has rebounded, it has been difficult to attract new workers, particularly younger ones, to replace those reaching retirement age.

According to the U.S. Bureau of Labor Statistics, there are now more than 11 million employed in the construction industry. Of those, a scant 1 million are under age 25, meaning the other 10 million are over age 25. The median age of a worker in the construction industry today is 42.5 years.

Many experts place the blame squarely on high schools who cut vocational training programs or promoted the myth that the only high-income

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Celebrating the Rise of Minority-Owned Businesses

By: Secretary of Commerce Wilbur Ross and MBDA National Director Henry Childs II

When President Nixon signed the executive order creating MBDA, the nation's minority population was less than 40 million. Nixon recognized that, although minority-owned businesses then were only 4 percent of America's businesses, empowering the entrepreneurial spirit of minority men and women was vital for the future of the American economy.

Today, the minority population has more than tripled to 129 million, or 39 percent of the to-

tal United States population. Minorities own an estimated 29 percent of classifiable businesses, which are growing at twice the rate of non-minority businesses. They employ more than 6.3 million Americans and generate over \$1 trillion in revenue.

We know that minority-owned businesses are an indispensable part of our nation's economy, and we continue to affirm the vision of growth and prosperity that was set forth 50 years ago:

By encouraging minority-owned businesses to thrive and expand, we are strengthening our communities, our families and our spirit of innovation.

How do we continue to empower individuals, ensure small businesses are hiring and expanding and push medium-sized businesses to hit the million-dollar mark in revenue? How do we ensure the United States remains at the forefront of innovation and technology?

It starts with removing economic barriers, encouraging public- and private-sector collaboration and providing businesses with access to resources and capital.

The Trump administration has led the way in leveling the playing field for American businesses in international trade, and minority-owned businesses are uniquely positioned to expand their business operations through exports.

According to the Census Bureau, minority-owned firms are twice as likely to export; six times more likely to conduct business in a language other than English; and three times more

likely to generate 100 percent of their revenues from exports compared to non-minority-owned firms.

New data from Census analyzed by The Business Journals shows that the number of Hispanic-, African-American- and Asian-owned businesses have increased significantly in the last decade, with Hispanic-owned businesses achieving the highest amount of growth at 46 percent.

To build on this success, in the last two fiscal years, MBDA helped facilitate almost \$12 billion in contracts and financing to minority enterprises, helping create or retain over 35,000 jobs. In 2018, we awarded grants in high-impact areas where minorities need assistance the most — education, access to capital and technology.

Our initiatives include Global Minority Women's Economic Empowerment, the Entrepreneurship Education Program for the Formerly Incarcerated and Technology Transfer and Commercialization, to name a few.

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Community Outreach

Will Smart Cities Perpetuate the Digital Divide, or Solve It?

[Article was originally posted on <http://greenlining.org>]

By Jason Barajas,

One of my favorite films is Spike Jonze's 2013 American science fiction 'Her,' set in a futuristic Los Angeles that resembles today's skyscraper-filled Shanghai. In the film, technology pervades everyone's lives and people are constantly connected to the digital world. But you no longer see what the majority of today's cities grapple with: homelessness, traffic, or inequality. Films that try to depict cities of the future often lack homeless people, or people on the less fortunate end of the income spectrum. Instead, everyone is well-dressed in clean, bright clothes, all seamlessly connected in a technological web through their devices. But given the current mass displacement of people of color and low-income folks as a result of the technological boom and increased development across cities, we must ask: Will there be room for low-income people of color in the smart cities of our technological future? Or will the digital divide leave them high and dry?

The short answer is: yes, but only if we are willing to do the work to make it a reality.

Three in 10 adults with household incomes below \$30,000 a year don't own a smartphone. More than four in 10 don't have home broadband services or a traditional computer. And most lower-income Americans don't own a tablet. By comparison, these technologies are nearly ubiquitous among adults in households earning \$100,000 or more a year. This gap between folks who have access to technology and those who don't is known as the "digital divide," and it significantly affects communities of color.

According to a recent Pew Research Center analysis of 2015 U.S. Census Bureau data, 25% of teens whose family income is less than \$30,000 a year do not have access to a home computer, compared with 4% of those whose annual family income is \$75,000 or more. Roughly 41% and 38% of African-American and Hispanic households with school-age children earning less than \$30,000 per year lack access to high-speed internet service. The digital divide threatens the ad-

vancements low-income communities of color have made in past decades because it deprives them of access to the tools necessary to thrive in today's tech-driven economy.

Low-income people of color need to be equitably integrated into technologically-driven smart cities, and it starts with giving them the tools needed to flourish in them.

The possibilities for truly smart cities within the U.S. are getting closer, as legislation which would aid in promoting these cities has already been introduced to Congress. The most promising legislation for these technologically-driven cities is authored by Reps. Suzan DelBene of Washington Ben Ray Luján of New Mexico, and Sen. Maria Cantwell of Washington, who jointly re-introduced the Smart Cities and Communities Act to promote the advancement of Smart Cities.

The Smart Cities and Communities Act was initially introduced in 2017 but stalled in committee.

The revived bill aims to improve federal coordination of Smart City programs, help local governments interested in Smart City technologies, build the workforce's technology skills to support Smart Cities, and improve Smart City technology's quality, performance, and safety. The bill would also authorize \$200 million for Smart City investments over five years.

While Smart Cities and Communities Act's goals are laudable, it doesn't pay enough attention to the digital divide and needs to be upgraded to ensure that communities of color receive the same benefits as their white counterparts. The bill should strive to ensure racial equity, establish specific workforce targets to ensure communities of color are being served and benefited by Smart City infrastructure, and establish federal audits for workforce development programs to ensure they focus on low-income communities of color.

Sasha Bernhard, one of Rep. DelBene's staffers working on the bill, agrees that these changes

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Smart Ways TO WORK by Odette Pollar

So Decide, Already

A headhunter calls and sets up an interview for you which goes well. You are offered the job. Do you take it? Two people in your department are up for a promotion and you like both candidates. How do you make the selection?

How do you feel about decision-making? Are you fairly comfortable or does the thought of having to choose stop you dead in your tracks? Making decisions and setting boundaries is the cornerstone of using time well and setting priorities. If you have poor decision-making skills, it not only wastes time but also increases worry

and stress. The most difficult aspect of some situations is not the individual elements that make up the experience. It is the agony associated with making a choice; risking a mistake, fear of a bad outcome or a missed opportunity. It is possible to make a good, well-reasoned decision and still have a bad outcome for reasons beyond your control. Remember the distinction between a poor decision and a poor outcome. An outcome is the result, consequence, or aftermath of a decision. A decision is the result of a process. Here are four common styles and ways to improve your own decision-making skills.

Jump Right In

Do you make decisions too quickly before you get key information? Are you so fast that you do not really make reasoned judgments? Do you make snap choices and then have to live with the unforeseen consequences? For you, getting the decision made and behind you is paramount. Often hailed as decisive, those who must live with the results would more likely say rash.

Tip: Don't make a hasty choice, particularly one that goes against your gut instincts, just to quiet others who are clamoring for a decision.

Tip: Try studied disregard. Often called "The Rule of Three," this strategy, used by a senior manager at AT&T, is to ignore problems that will solve themselves or that might never need to be solved. Wait three days on any significant issue. In that period, the problem has either resolved itself or intensified and therefore proved itself worthy of attention.

Worry Wart

Do you agonize over each option and play the "what if" game? Every potential scenario gets a full dose of worry and anxiety. As a result, do decisions take a very long time due to constant reevaluation every few days, weeks, or months? As more time passes and other options present themselves, do you conduct another re-analysis, further delaying a final choice?

Tip: Do not agonize over minor decisions. They are still minor with or without the agony. Post-

poning decisions about small problems generally means that they simply turn into larger ones later.

Tip: Make decisions in a timely fashion. In many instances, ignoring a problem creates a whole host of other problems. After you have gathered the data, and perhaps slept on it overnight, decide and move forward. Rarely does waiting significantly improve the quality of the decision. Recognize the greater unpleasantness, work, loss of money, time, and stress, not to mention loss of sleep that results from delay.

Research Unto Death

Do you research or investigate an extraordinary amount? Getting caught up in gathering data can take up so much time that the opportunity itself can vanish before the research is complete. Here is a case where information paralyzes rather than frees. Not all information is pertinent to making an informed decision, yet over-researchers do not make this distinction.

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Access to Capital

Ready to Grow Your Business?

5 Ways to Establish Credit for Your Business

By Marco Carbajo,

A creditworthy business is defined as a company that is considered suitable to receive credit because of a positive history of paying money back.

A creditworthy business is defined as a company that is considered suitable to receive credit because of a positive history of paying money back. For business owners it's essential to not only maintain a favorable personal credit rating; it's equally important in building and maintaining a strong business credit rating as well. "Just as your personal credit has a big impact on your financial health, your business credit can help you get competitive business loan rates and terms from potential suppliers," says Marc Kirshbaum, president of Experian's Business Information Solutions group.

Credit ratings play an important role in our everyday lives. It impacts how much credit or funding we will receive, the rate of interest we'll pay and what the terms of repayment will be. When it comes to owning a business, a credit-worthy company takes on a whole new meaning. To be considered suitable to obtain credit, a company needs to show that it can properly man-

age its financial obligations by having positive business credit scores. Jeff Stibel, CEO of Dun & Bradstreet Credibility Corp. says, "Today, it takes a very proactive approach to building a strong credit score for your business."

Lenders, businesses, suppliers and vendors use business credit reports as a risk assessment tool when determining whether or not to extend credit to a business and at what terms. A business without a rating or business credit file may find it difficult to obtain credit. So what can a business owner do to start establishing credit in the company's name?

Here are five ways to establish credit for your business:

Take advantage of trade credit – Trade credit is the credit extended to your company by suppliers who let you buy now and pay later. Trade credit is given for a short period of time usually 30, 60 or 90 days. It's a great way to start the process of building credit in your company's name.

Obtain a business credit card – Business credit cards are an invaluable tool for business owners to add to their financial tool box. Statistics show

that over 65% of small businesses use credit cards on a frequent basis. The use of a revolving line of credit is paramount to showing that your company can handle various forms of financing.

Use a business fleet fuel card – If you use your car for business on a regular basis why not consider a business fleet fuel card. Fleet fuel cards are mainly used for gasoline and diesel fuel at gas stations. Some fuel cards can also be used to pay for auto maintenance and expenses.

Open a secured business line of credit – To help build or rebuild your company's credit many lenders and banks are now offering secured financing solutions. Whether your goal is to supplement cash flow, cover unforeseen business expenses, or expand your business this may be a great option to jumpstart the credit building process.

Use your business data to obtain funding – Certain lending platforms allow you to link your business's online services such as ebay™, PayPal™, Amazon® and business bank accounts to qualify for a line of credit immediately. Although this type of credit provides your company with ongoing access to funds the repayment terms are much shorter than a revolving line of credit; typically six to twelve months.

Remember; pay all your bills and invoices in a timely manner. Although each business credit reporting agency collects and receives its data differently, the trade references your company establishes can be used on future credit applications.

By establishing a creditworthy company, a business is building a powerful financial asset that taps into the power of business credit. The fact is creditworthy businesses have a much greater credit capacity compared to a business owner that relies on personal credit alone.

About the author

Marco Carbajo is a business credit expert, author, speaker, and founder of the Business Credit Insiders Circle. He is a business credit blogger for Dun and Bradstreet Credibility Corp, the SBA.gov Community, About.com and All Business.com. His articles and blog; Business Credit Blogger.com, have been featured in 'Fox Small Business', 'American Express Small Business', 'Business Week', 'The Washington Post', 'The New York Times', 'The San Francisco Tribune', 'Alltop', and 'Entrepreneur Connect'.

SOURCE: www.sba.gov/blog/5-ways-establish-credit-your-business



California Sub-Bid Request Ads

PROJECT: State Hwy Rte 10/60 Separation to Rte 10/111 Separation
Project # 08-1C38U4
OWNER: CALTRANS - DBE GOAL 13%
BID DATE: SEPTEMBER 18, 2019 • **BID TIME:** 2:00 PM
****Please respond by 5:00 p.m., SEPTEMBER 17, 2019****

Coffman Specialties, Inc. (CSI) is requesting quotes from all qualified subcontractors and suppliers for the following items of work, including but not limited to:

- TRUCKING / HAULS - BASES, ASPHALT, AGGS
- TRUCKING / EXPORT OF SOILS, DISPOSAL
- AGGREGATE SUPPLY / AGGREGATE BASE
- EQUIPMENT RENTAL
- LEAD COMPLIANCE PLAN / ADL WORK
- SWPPP / WPC
- STREET SWEEPING
- EROSION CONTROL
- SURVEY / QC
- TRAFFIC CONTROL
- WATER TRUCK
- CONSTRUCTION AREA & ROADSIDE SIGNS
- PAVEMENT MARKING / STRIPING
- METAL BEAM GUARD RAIL (MBGR) / FENCING
- CONCRETE SAWCUT & SEALING
- CONCRETE / MINOR CONCRETE
- ASPHALT / ASPHALT PAVING / ASPHALT DIKE
- COLD PLANING / PULVERIZING
- CLEAR & GRUB
- ELECTRICAL
- LANDSCAPING
- CONCRETE BARRIER
- REBAR
- DRAINAGE / PIPE SUPPLY
- GRINDING / CRUSHING
- EARTHWORK / GRADING
- DEMOLITION / EXCAVATION

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required, and will pay up to 1.5% for the cost of the bond. Waiver of Subrogation will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit/Equipment/Materials and/or supplies. ****Subcontractors must provide a current contractor's license number and Department of Industrial Relations (DIR) current registration number with their quote.**

Plans and specs are available at no cost to interested firms. Please contact our office @ (858) 536-3100, email us: estimating@coffmanspecialties.com or you can visit our San Diego Office. We are an EOE & seriously intend to negotiate with qualified firms.

**Please send quotes via email to estimating@coffmanspecialties.com or via fax to (858) 586-0164

If you have any questions or need further information, please contact Gus Rios or Marty Keane @ (858) 536-3100

 **COFFMAN SPECIALTIES, INC.**
GENERAL AND ENGINEERING CONTRACTORS
9685 Via Excelencia, Ste 200 • San Diego, CA 92126
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e-mail inquiries to: estimating@coffmanspecialties.com

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Project # 08-1C38U4
OWNER: CALTRANS - DBE GOAL 13%
BID DATE: SEPTEMBER 18, 2019 BID TIME: 2:00 PM
****Please respond by 5:00 p.m., SEPTEMBER 17, 2019****

Coffman Riverside Joint Venture is requesting quotes from all qualified subcontractors and suppliers for the following items of work, including but not limited to:

- TRUCKING / HAULS - BASES, ASPHALT, AGGS
- TRUCKING / EXPORT OF SOILS, DISPOSAL
- AGGREGATE SUPPLY / AGGREGATE BASE
- EQUIPMENT RENTAL
- LEAD COMPLIANCE PLAN / ADL WORK
- SWPPP / WPC
- STREET SWEEPING
- EROSION CONTROL
- SURVEY / QC
- TRAFFIC CONTROL
- WATER TRUCK
- CONSTRUCTION AREA & ROADSIDE SIGNS
- PAVEMENT MARKING / STRIPING
- METAL BEAM GUARD RAIL (MBGR) / FENCING
- CONCRETE SAWCUT & SEALING
- CONCRETE / MINOR CONCRETE
- ASPHALT / ASPHALT PAVING / ASPHALT DIKE
- COLD PLANING / PULVERIZING
- CLEAR & GRUB
- ELECTRICAL
- LANDSCAPING
- CONCRETE BARRIER
- REBAR
- DRAINAGE / PIPE SUPPLY
- GRINDING / CRUSHING
- EARTHWORK / GRADING
- DEMOLITION / EXCAVATION

Coffman Riverside Joint Venture is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required, and will pay up to 1.5% for the cost of the bond. Waiver of Subrogation will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit/Equipment/Materials and/or supplies. ****Subcontractors must provide a current contractor's license number and Department of Industrial Relations (DIR) current registration number with their quote.**

Plans and specs are available at no cost to interested firms. Please contact our office @ (858) 536-3100, email us: estimating@coffmanspecialties.com or you can visit our San Diego Office. We are an EOE & seriously intend to negotiate with qualified firms.

**Please send quotes via email to estimating@coffmanspecialties.com or via fax to (858) 586-0164 or estimating@rivconstruct.com or via fax to (951) 682-5872

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California Sub-Bid Request Ads



Requests quotes from qualified Department of General Services (DGS) certified DVBE and SB Subcontractors/Vendors/Suppliers for the following (but not limited to) work:
Survey, SWPPP, Quality Control & Testing, Exclusion Fence Installation, Clear & Grub, Minor Demolition, Pump Station Construction, Overhead Electrical Distribution, HDPE Welding (63"), Geotechnical Instrumentation, Hydro Seeding / Erosion Control, Trucking, Aggregate Base, HDPE Pipe (63"), 54" Butterfly Valve

CALIFORNIA STATE COASTAL CONSERVANCY BEL MARIN KEYS UNIT V

WETLAND RESTORATION PROJECT PHASE 1
Marin County, California

Contract No. 19-006 Project No. SCC 99-108-44 DVBE Goal Goal 4%

BID DATE August 29, 2019 @ 2:00 p.m.

Sub & Supplier Quotes Due Prior

Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Dave Grattan

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available for viewing at our office by appointment, via Sukut's FTP site, or may be obtained from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut will assist Qualified Subcontractors in obtaining bonds, insurance, and/or lines of credit. Please contact Sukut for assistance in responding to this solicitation. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Include DVBE/SB participation on your quote including name, address, Certification ID, DIR, and CSLB numbers.

Sukut Construction, LLC
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Request For Qualified LIABE, LBABE, SBE or VSBE Subcontractors, Consultants and Suppliers For:

**Port of Oakland 2018-10-M1
DEMOLITION AND REMOVAL OF
PORT OF OAKLAND CRANES
X402, X403, AND X404
AT BERTHS 20 AND 21 OUTER HARBOR
OAKLAND, CALIFORNIA**
Bid Date: August 22, 2019 at 12:00 PM

Requesting quotes for but not limited to:
Lead Compliance Plan, Prepare Water Pollution Control Program, Steel Demolition, Asphalt Concrete, Hazardous Material Disposal, Asbestos Abatement, Site Security, Electrical Demolition, Misc. Materials & Supplies.

CEC is willing to breakout any portion of work to encourage LIABE, LBABE, SBE, or VSBE participation.

Plans and specs are available for viewing at our Pleasanton office. They may also be viewed and downloaded from the Port of Oakland Website:
<https://www.portofoakland.com/business/bids-rfps/bid-engineering/>

100 % Payment & Performance Bonds will be required from a single, treasury-listed surety subject to our approval. CEC will pay bond premiums up to 1.5%. Subcontracts awarded on any project will use CEC's standard subcontract form without any modifications. Please call for assistance in bonding, insurance, lines of credit, technical info, equipment and supplies or any other assistance needed.

California Engineering Contractors, Inc.
20 Happy Valley Road, Pleasanton, CA 94566
Phone (925) 461-1500 Fax (925) 461-0510
Email: estimator@cecmain.com
Estimator-Roger Giles

AN EQUAL OPPORTUNITY EMPLOYER

The Rise of Minority-Owned Businesses

Continued from page 1

Morgan Stanley estimates the \$400 billion commercial space sector will hit \$1.1 trillion by 2040. We hope to hit this milestone even sooner by encouraging minority businesses to capitalize on this future forward industry.

Recently, MBDA awarded a grant to the United States Space Foundation to educate and inspire minority firms and to help facilitate partnerships in the field of space commercialization.

President Trump is unleashing America's economic prowess. For the first time in more than a decade, GDP growth has reached 3 percent, and the United States unemployment rate has dropped to 4 percent.

Minority unemployment rates have hit an all-time low, wages are rising, and American families are seeing the direct results of deregulation and economic reform.

As part of the Tax Cuts and Jobs Act, Opportunity Zones provide a tax incentive to invest in areas where the unemployment rate is about 1.6 points higher than average. Approximately 56 percent of Opportunity Zone residents are minorities.

VISIT LINK FOR THE FULL ARTICLE:

[/www.sbeinc.com/cms.cfm?fuseaction=news.detail&articleID=3005&pageID=25](http://www.sbeinc.com/cms.cfm?fuseaction=news.detail&articleID=3005&pageID=25)



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Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Donat Galicz & Jason Martin

REQUEST FOR MBE/WBE
SUBCONTRACTORS AND SUPPLIERS FOR:
**The Improvements of East 14th Street from
162nd Avenue to 172nd Avenue
In the Ashland Community
County of Alameda Public Works Agency**
REVISED BID DATE: August 20, 2019 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion Control Construction Surveying, Traffic Control, Construction Area Signs, Flashing Arrow Signs, Delineators, Temporary Business Entry Signs, Temporary Railing, Portable Changeable Message Sign, Project Funding Identification Signs, Disposal of Contaminated Soils, Clearing & Grubbing, Tree Protective Fencing, Imported Borrow, Milling (Cold Plane Asphalt Concrete Pavement), Adjust Utilities to Grade, Geosynthetic Pavement Interlayer (Pavement Fabric), Minor Concrete, Reinforced Concrete Bioretention Tie-Beam, Reinforced Concrete Pipe, Concrete Backfill, Bioretention Areas, Storm Drain Manhole, Sidewalk Curb Drain, Curb Drain Boxes, Bioretention Areas, Storm Drain Cleanouts, Standard Concrete Monument, Monument Preservation, Thermoplastic Striping & Marking, Painted Curb, Roadside Signs, Fencing, Sewer Main, Sanitary Sewer Manhole, SWPPP, Sweeping, Traffic Signal & Lighting System, Decorative Pedestrian Light & Foundation, Fiber Optic Cable, Solar Rectangular Rapid Flashing Beacon System, Electrical, Planting & Irrigation, Site Furnishings, Pavers, Pedestrian Barrier, Traffic Control Plans, Biologist, Bird Survey, and Construction Materials

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100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage MBE/WBE Participation. Plans & Specs are available for viewing at our office.



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jason Martin

REQUEST FOR DVBE
SUBCONTRACTORS AND SUPPLIERS FOR:
**Bid Package #19-13
Vacaville High School
Zunino Stadium Improvements Project -
Increments 1 and 2
Vacaville Unified School District**
BID DATE: August 29, 2019 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion, Hauling, Survey, Aggregate Supply, SWPPP Plans, Synthetic Track Surfacing, Restroom Modifications, Miscellaneous Concrete, Fencing/Gates, Handrails, Landscape, Irrigation, Storm Drain, Lime Treat, Domestic Water, Fire Water, Electrical, Lighting, Seal Coat, Striping and Pavement Markings, Parking Bumpers, Pipe Supplies, Asphalt Concrete Supply, Temporary Erosion Control Supply, Lumber Supply, Site Amenities, Geofabric, and Construction Materials

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100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DVBE Participation. Plans & Specs are available for viewing at our office.



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard

REQUEST FOR DBE
SUBCONTRACTORS AND SUPPLIERS FOR:
**Replace weigh-in-motion system and add
a lane into truck scales
Hwy 80 Sacramento and Citrus Heights
Caltrans #03-0H5304**
BID DATE: August 27, 2019 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion Control, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, Water Pollution Control Program, Temp. Hydraulic Mulch, Sweeping, Treated Wood Waste, Clearing & Grubbing, Roadway Excavation (Type Z-2 Aerially Deposited Lead), Imported Borrow, Irrigation, Tack Coat, Jointed Plain Concrete Pavement, CIDH Concrete Pile, Structural Concrete, Sign Structure, Misc. Iron & Steel, Pavement Marker, Midwest Guardrail System, Vegetation Control (Minor Concrete), Striping & Marking, Modify Existing Electrical System, Weigh Station Message Sign, and Construction Materials

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Terry Zahner

REQUEST FOR DVBE
SUBCONTRACTORS AND SUPPLIERS FOR:
**Livermore High School
Temporary Parking Lot
Livermore Valley Joint Unified School District**
BID DATE: August 29, 2019 @ 3:30 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion Control, Tree Demo, Concrete, Fencing, Temporary Fencing, Striping, and Construction Materials

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DVBE Participation. Plans & Specs are available for viewing at our office.





California Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Chief Estimator: **VICTOR LE**
Website: www.desilvagates.com
An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC) is requesting bids for the project listed below:

STATE ROUTE 132 WEST FREEWAY / EXPRESSWAY PHASE 1 PROJECT - CONSTRUCTION ON STATE HIGHWAY IN STANISLAUS COUNTY, IN AND NEAR THE CITY OF MODESTO ON ROUTE 132 FROM NEAR NORTH DAKOTA AVENUE TO 0.2 MILE EAST OF ROUTE 99 AND ON ROUTE 99 FROM 0.5 MILE SOUTH OF TUOLUMNE RIVER BRIDGE TO 0.1 MILE NORTH OF WOODLAND AVENUE OVERCROSSING
Contract No. 10-403504,
Federal Aid Project No. TGHPLUL 5059(230)
Disadvantaged Business Enterprise Goal Assigned is 14%

OWNER: CITY OF MODESTO -
1010 Tenth Street, 6th Floor,
Modesto, CA 95353

BID DATE: AUGUST 20, 2019 @ 11:00 A.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, BIOLOGIST CONSULTANT, BRIDGE, STRUCTURAL CONCRETE AND SOUNDWALLS, CLEARING AND GRUBBING/DEMOLITION, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS, BARRICADE, CHANNELIZER, ELECTRICAL, EROSION CONTROL, FENCING, LANDSCAPING/IRRIGATION, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, PCC PAVING, PUMP STATION, ROADSIDE SIGNS, RUMBLE STRIP, SIGN STRUCTURE, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TRAFFIC CONTROL SYSTEMS, UNDERGROUND, VEGETATION CONTROL, WELL DRILLING AND SEALING, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, CLASS 3 AGGREGATE SUBBASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, HOT MIX ASPHALT (TYPE O) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at <http://www.modestogov.com/257/Contracting-Bid-Opportunities>

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: **VICTOR LE**
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

THE IMPROVEMENTS OF EAST 14TH STREET FROM 162ND AVENUE TO 172ND AVENUE IN THE ASHLAND COMMUNITY, ALAMEDA COUNTY, CALIFORNIA
Specification No. 2340,

Minority/Women-Owned Business Enterprise Goal Assigned is 15% MBE and 5% WBE

OWNER:

COUNTY OF ALAMEDA - 951 Turner Court,
Room 300, Hayward, CA 94545

REVISED BID DATE: August 20, 2019 @ 2:00 P.M.

We hereby encourage responsible participation of local Minority/Woman-Owned Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

ADJUST IRON, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONSTRUCTION AREA SIGNS, DELINEATORS, ELECTRICAL, FABRIC/GEOSYNTHETIC PAVEMENT INTERLAYER, FENCING, CONTAMINATED/HAZARDOUS MATERIAL, LANDSCAPING/IRRIGATION, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS, UNIT PAVER/STAMPED/TEXTURED PAVING, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TRAFFIC CONTROL SYSTEMS, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, IMPORTED BORROW, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.ipdservices.com/clients/eastbay/index.html?alco&Show=Planroom

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need M/WBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the M/WBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: **JIM YACKLEY**
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 99 - STATE HIGHWAY IN MERCED COUNTY IN AND NEAR LIVINGSTON FROM 0.8 MILE SOUTH OF HAMMATT AVENUE OVERCROSSING TO STANISLAUS COUNTY LINE
Contract No. 10-0Q1214
Federal Aid Project No. ACSB1TCEPNH-P099(639)E
Disadvantaged Business Enterprise Goal Assigned is 13%

OWNER:

STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

BID DATE: AUGUST 22nd, 2019 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, POLYESTER CONCRETE INLAY, BRIDGE, BRIDGE REMOVAL, CIDH SUB, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS, CRASH CUSHION, ELECTRICAL, EROSION CONTROL, JOINT SEAL, K-RAIL SUPPLIER, LEAD COMPLIANCE PLAN, MBGR, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, PCC PAVING, PILING, REINFORCED STEEL, ROADSIDE SIGNS, ROADWAY EXCAVATION, ROCK SLOPE PROTECTION, SIGN STRUCTURE, SOUNDWALL (MASONRY), STRIPING, STRUCTURAL BACKFILL, STRUCTURAL EXCAVATION, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE SUB BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, ASPHALT OIL BINDER.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com>

(if prompted the username is [ftp@desilvagates.com](ftp://ftp%25desilvagates.com) and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

CAHILL CONTRACTORS LLC
requests bids from Certified SBE Subcontractors and Suppliers for ALL trades EXCEPT:

Exterior Building Maintenance / Modular / Fire Sprinkler / Fire Alarm / Solar

1064

MISSION STREET - REMAINING TRADES
1064 Mission Street, San Francisco, CA 94103

This is an SFCMD project with prevailing wage and construction workforce requirements.

BID DATE: 9/16/19 @ 2 PM

BID DOCUMENTS: Please contact Colby for access to documents on BuildingConnected.

CONTACT: Colby Smith at estimating@cahill-sf.com, (415) 677-0611.



Kiewit Infrastructure West Co.

4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina • norcal.bids@kiewit.com
Fax: 707-439-7301

Requests sub-bids from qualified Subcontractors, Consultants, and/or Suppliers seeking to participate in the construction on the Dale Avenue Pump Station Project.

<https://cucp.dot.ca.gov/cucp/>

<http://www.epa.gov/>

<http://www.sba.gov>

Subcontractors and Suppliers for the following project:

Dale Avenue Pump Station (DAPS)

City Project No. 46S003-46S15-0553-46320
Owner: City of San Mateo

Bid Date: September 9, 2019 by 2:00 P.M.

Disadvantaged Business Enterprises (DBEs)

Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses wanted for the following scopes, including, but not limited to:

Aggregates, AC Paving, Bypass Pumping, CIDH, CIPP Rehab, Concrete - Structural, Concrete Reinforcing, Concrete Supply, Concrete Precast, Concrete Pumping, Demo, Electrical, Elevators, Equipment, Hazardous Abatement, HVAC, Landscaping, Masonry, Metals, Painting & Coatings, Pipe Inspection, Piping & Valves, Quality Control, Structural Steel, SWPPP, Survey, Trucking & Hauling, Water & Sweeper Truck.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested DBE, MBE, SBE, SBRA, LSAF or HUB certified suppliers, service providers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers, service providers and subcontractors.

Subcontractor and Supplier Scopes are due September 2, 2019 and Quotes

NO LATER THAN September 8, 2019 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company and to be able to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers.

Davis-Bacon Act and American Iron and Steel Requirements Apply

Water Infrastructure Finance and Innovation Act (WIFIA) Provisions apply

Subcontract work shall be signatory to the applicable local union or willing to sign a one-time agreement.

An Equal Opportunity Employer
CA Lic. 433176
DIR# 1000001147



California Sub-Bid Request Ads



5225 Hellyer Avenue, Suite #220
San Jose, CA 95138
Phone (408) 574-1400 • Fax (408) 365-9548
Contact: Paul Brizzolara
Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM QUALIFIED DVBE & SBE SUBCONTRACTORS/SUPPLIERS/TRUCKERS FOR:

Bel Marin Keys Unit V
Wetland Restoration Project, Phase 1
Contract No. 19-006
Project No. SCC 99-108-04
Owner: State Coastal Conservancy
Engineers' Estimate: \$16,931,527
BID DATE: August 29, 2019 @ 2:00 PM

Items of work include but are not limited to: QC / QA Testing, Survey, Erosion Control, Hydroseed, Geotechnical Instrumentation, Pipe Supplier, Electrical, Water Trucks, SWPPP, Heavy Equipment Rental and Trucking.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer



FIND
Subcontractors, Vendors,
and Suppliers



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Diverse Audiences of Various
Ethnicity, Race, & Gender



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Using Construction Tech to Attract Younger Workers

Continued from page 1

career path requires a four-year degree. Others say builders are partly responsible as rising costs and thin profit margins equate to fewer dollars invested in training the next generation of construction workers.

Stakes Are High for Talent Shortage

With baby boomers representing more than 40% of today's construction workforce, it's no surprise that the current shortage can be linked directly to the high number of boomers retiring daily. At this rate, the construction industry could lose between 14% and 20% of specific employee groups, including executives, senior managers, field managers, and project managers, over the next five years.

According to an AGC/FMI Risk Study, 88% of engineering and construction companies are facing real risks due to the lack of skilled craft workers available. Of those, 67% report having a limited number of available field supervisors. Such a significant loss of industry experience and knowledge will likely have a dramatic impact on construction in the coming years.

This is especially concerning when you consider that the Associated Builders and Contractors (ABC) has predicted construction could add another 300,000 to 500,000 jobs right now. If an infrastructure package of \$100 billion over 10 years is approved, this number could go as high as 700,000 jobs.

Wanted: Tech-Savvy Workers

No doubt, investing in technology—from estimating tools to integrated accounting software—can improve speed, accuracy, and efficiency. Whether contractors are ready to add drones and BIM may be a whole other matter. However, adopting the right technology and hiring tech-savvy workers is essential for surviving this tight labor market.

With large numbers of boomers retiring daily, there is also urgency for adding diversity to the workforce to keep contractors from relying too heavily on one generation or another. Adopting new tech tools will not only help any contractor with hiring, but it will also ensure they have a skilled workforce that can help them thrive in a rapidly transforming industry.

This situation could be a golden opportunity for millennials. The more whiz-bang tech like drones, robots, artificial intelligence, augmented reality/virtual reality, smartphone apps, tablets, and wearables are proving a strong draw for this hiring demographic. Contractors and owners should also remember that these digital natives—millennials and Gen Z-ers—bring with them an expectation they will be using the latest-and-greatest technology. One of their most compelling recruiting tools may be openness for trying and adopting new technology.

If a firm's veterans are nearing retirement and hesitant about learning new construction tech, hiring tech-savvy younger workers can make

for a happy way to balance tech with real-world experience. As Chad Hollingsworth, co-founder and CEO of Triax Technologies, explains: "Millennials have grown up attached to technology. Jobsites today are so far removed from what millennials have come to expect in their daily lives. They expect new solutions to do their job better, to get rid of manual processes."

Rising Wages Part of the Solution

Rising wages are also helping when it comes to making construction more attractive for younger workers. The average hourly wage in construction exceeded \$30 an hour for the first time in September 2018, according to the Bureau of Labor Statistics. In February 2019, average hourly earnings in construction—a measure of all wages and salaries—increased 3.1 percent over the year to \$30.45. That figure was more than 10% higher than the private-sector average of \$27.66.

As such, rising wages are proving a boon for many younger workers, who may struggle to pay off student loans—especially when compared to a job market saturated with low-paying service positions.

Spreading this good news of plentiful, well-paying construction jobs is a wide array of groups. Construction organizations, high schools, and community colleges have begun to answer the call. For example, in Duluth, Minnesota, the trades association held an outreach event—"Construct Tomorrow"—designed to generate excitement around the building industry. The hands-on demonstrations provided young peo-

ple with another option for a career after high school, particularly in a region with a high demand for construction professionals.

Contractors are also starting to understand that younger workers want flexible schedules, prefer to work independently, and require lots of upward mobility. While this may stand in stark contrast to the boomer generation, automation and digital tools are a great way to guarantee these perks to millennials.

Outlook is Bright for Younger Workers

Despite some signs of an economic slowdown, the labor squeeze is expected to continue well into 2019. An AGC survey released in January showed that nearly 80% of construction firms expect to add workers this year. Also, nearly as many anticipate it could get harder, not easier, to fill positions.

While many criticize the lack of vocational training at the high school level, it would appear college grads could be filling many of these tech-savvy jobs. Construction trades had the largest jump in enrollment at four-year institutions between 2016 and 2017 (26.4%). This includes a growing interest in trades like carpentry, but also management degrees for students who like building, but not getting their hands dirty, according to the National Student Clearinghouse Research Center.

SOURCE:

<https://www.constructconnect.com/blog/operating-insights/using-construction-tech-attract-younger-workers%e2%80%af/>

ABLE: Asian Black Latino Enterprises



The State of Latino Economic Well-Being in California

Report: The State of Latino Economic Well-Being in California

As the largest racial or ethnic group in California, the economic well-being of Latinos will play a critical role in the long-term economic success of the state. Latinos continue to experience much lower economic well-being in the state than California's population as a whole. In order to thrive, the Latino community needs carefully allocated resources and investments designed to build economic well-being, including a strong Latino middle class. To develop effective economic policies, it is important to first understand the barriers and opportunities that Latinos currently face. California's leaders and policymakers require comprehensive information about the needs and opportunities facing Latinos across the state to help ensure that strategic decisions regarding business, investment, urban planning, education, and other critical areas take into account the varying conditions faced by Latino communities.

Study Highlights

- The Bay Area experiences the highest median household incomes of all California regions, but also the greatest disparities in income between Latinos and Asian Americans.
- The gender gap in poverty rates is highest for Latinos. The Latina poverty rate is 22.4%, compared to 18.8% for Latino males.
- Nearly 60% of Latino households lack adequate housing compared with 38.4% of non-Latino White households.
- More than half of Latino renters and one-third of Latino homeowners are paying more than 30% of their income on housing costs.
- 13% of Latinos have a 4-year college degree or higher, 39.5 percentage points below the degree attainment of Asian Americans.
- Latinas are achieving higher education at higher rates than male Latinos.
- Nearly 12% of the state's employed population is employed in STEM, while 4.7% of employed Latinos work in STEM.
- Latino-owned businesses make up nearly one-quarter of all firms in California, and account for 6.5% of total receipts and sales in the state.



Image credit by www.pexels.com

In this report, we provide an up-to-date overview of the current economic conditions for Latinos, focused on the four key relating factors of income distribution, education, housing and entrepreneurship.

In this report, we provide an up-to-date overview of the current economic conditions for Latinos, focused on the four key relating factors of income distribution, education, housing and entrepreneurship.

The report establishes a baseline of data that can be used to measure Latino economic progress over time. We also introduce the Latino Economic Index (LEI) that provides a visual data snapshot of Latino economic well-being at the regional and community level in California.

With this index, we explore geographic hot spots of opportunity and identify areas that call for the most urgent investment and policy outcomes. From the study's findings, it is clear that California Latinos have made large gains over the last decade in many indicators linked to economic well-being: decreases in poverty rates; increases in college enrollment, high school graduation rates and the percentage of UC/CSU eligible; as well as substantial growth in entrepreneurship. Latinas, in particular, have exper-

rienced significant achievements in higher education and business.

Although improving, Latino economic health in the state, comparatively, is not strong. On every measure examined in this study, outcomes for Latinos are below those of the general population, and far below those of non-Latino Whites and Asian Americans. Latinos are overrepresented in lower-income groups, while also underrepresented among California's highest-earning households. Latino poverty rates remain high despite seeing the largest decrease of any racial or ethnic group over the past decade. Even with significant gains in educational attainment, the Latino dropout rate remains high. There is still much work to be done to ensure higher college enrollment and that Latinos enrolled in college have the resources to finish in order to share in a middle-class lifestyle that is often associated with being a college graduate.

Homeownership remains desirable for Latinos, as it does for the rest of the population, but this study's findings suggest that solutions aimed at increasing Latino homeownership alone are not sufficient. The state's large, cost-burdened Latino renter population cannot achieve the savings and financial stability necessary for homeown-

ership without access to affordable rental housing. While Latino business owners represent a significant share of California's entrepreneurs, Latino firms are greatly underrepresented in the state's annual receipts and sales. In order to support the improved economic well-being of Latinos, including an expanded middle class, it is crucial to help Latino business owners connect to the financial services they need and to address banking practices that disproportionately disadvantage Latinos.

Latinos continue to face significant structural challenges in housing, educational attainment and entrepreneurial efforts that, together, serve as barriers to higher income and overall economic stability. California's current policies are failing the Latino middle class and by extension, the state's long-term economic prosperity. Meaningful action toward expanding the Latino middle class in California must address the structural and institutional barriers that reproduce disparities in education, housing and entrepreneur outcomes for Latinos in the state. In developing effective strategies and policies to promote economic growth, policy makers should consider both regional patterns of disparity and address community level "hot spots" identified by the Latino Economic Index.

We submit the findings from this study will establish a baseline of data that can be used by policy makers and community leaders to measure Latino economic progress in California over time.

About the Study

This study was funded by the California Latino Economic Institute. Dr. Mindy S. Romero, the study's lead researcher, is founder and director of the California Civic Engagement Project (CCEP) at the University of Southern California Price School of Public Policy. Dr. Romero is a political sociologist and faculty at the USC Price School. Her research explores barriers to civic and political engagement, and their implications for the economic and social well-being of underrepresented and underserved groups. Dr. Romero is frequently invited to share her research findings in academic and policy venues throughout the U.S., including the California State Legislature and the U.S. Congress. She is a member of the CLEI Academic Advisory Board.

SOURCE: www.californialei.org/middleclass

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Phone: 800-800-8534 • Fax: 415-778-6255
www.sbeinc.com



Public Legal Notices

CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

Sourcing Event ID No. 0000002269
Contract No. 1000009584

PW GEARY & STEINER PED XNG DEM GEARY AND STEINER PEDESTRIAN OVERTCROSSING DEMOLITION

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30:00 p.m. on September 11, 2019**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at www.sfpublishworks.org/biddocs. Please visit the Contracts, Bids and Payments webpage at www.sfpublishworks.org for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is located at Geary Boulevard and Steiner Street in San Francisco, California and consists of structural demolition work of the existing pedestrian overcrossing bridge and ramps, hazardous materials remediation, electrical and traffic signal work, site restoration work, traffic control, and all associated work. The time allowed for completion is 180 consecutive calendar days. The Engineer's estimate is approximately \$1,000,000. For more information, contact the Project Manager, **Elen Wong** at 415-557-4690.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for Partnering Level 1. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, "Clean Construction" is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits the City from entering into any Contract with a Contractor that has its United States headquarters in a state ("Covered State") with laws that perpetuate discrimination against LGBT populations or where any or all of the work on the contract will be performed in any of those states. A list of states on the Covered State List can be found at: <https://oag.ca.gov/ab1887>.

The Specifications include liquidated damages. Contract will be on a Unit Price basis. Progressive payments will be made.

This Contract is to be financed with the assistance of a grant from the Federal Transit Administration. All work described in the Contract Documents shall be performed in accordance with Federal Transit Administration guidelines and regulations. The award of this

Contract will be subject to the concurrence of the United States Department of Transportation (DOT). All Bidders will be required to certify that they are not on the United States Controller General's list of ineligible contractors.

Bidders are advised that this is a federal-aid project subject to equal employment opportunity provisions and the Small Business Enterprise (SBE) program. The SBE participation goal is 15%. Bidders shall demonstrate in the bid good faith outreach efforts if this participation goal is not met. The CMD 10% Bid Discount is not applicable to this Contract. Contact Selormey Dzikunu at 415-554-8369 for details.

A pre-bid conference will be held on August 19, 2019 at 1:00 p.m., at 30 Van Ness Ave, 5th Flr Electrical Conference Rm.

Contractor shall perform not less than 20 percent of the original contract work with the Contractor's own organization.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. SFAC Sec. 6.22(A) requires all construction contracts awarded by the City and County of San Francisco to include performance and payment bonds for 100% of the contract award.

For information on the City's Surety Bond and Finance Program, call 415-986-3999 or bond@imwis.com.

Class "A" license required at time of award.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations and the Federal General Prevailing Wage Determinations of the Secretary of Labor under the Copeland Act. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

8/15/19

CNS-3283563#

SMALL BUSINESS EXCHANGE

OAKLAND UNIFIED SCHOOL DISTRICT

DOCUMENT 00 11 12 CUPCCAA - NOTICE TO BIDDERS

Notice is hereby given that the Oakland Unified School District (hereinafter referred to as "Owner") will receive sealed bids prior to the date and time stated for the Bid Opening for the award of a contract to construct the:

**Roosevelt Middle School –
Sewer Repair Project
1926 E. 19th Street, Oakland, CA 94606
Project No. 19125**

Project consists of:

Replace approximately 523ft of 6' inch sewer from main building of the school to the City Street, back fill and compact all trenches, replace all concrete and asphalt affected by pipe replacement. Remove all construction related debris from job site to discard.

Engineer's Estimate: **\$200,000**

Project Manager for this project is **Kenneth Watts**, he can be reached at **(510) 277-6759**.

This Contract IS subject to prequalification pursuant to Public Contract Code section 20111.6.

The Prequalification package can be found by going to the OUSD home page: ousd.org > Offices and Programs > Facilities Planning & Management Department > For Contractors and Developers > Bids and Requests for Proposals > Packages are towards the Bottom of page.

This Contract is subject to the District's Project Labor Agreement

The full version of OUSD's latest Project Labor Agreement can be found by going to the OUSD home page: ousd.org > Offices and Programs > Facilities Planning & Management Department > For Contractors and Developers > Bids and Requests for Proposals > Bid Information > 2016 PLA – Project Labor Agreement.

Public works projects shall be subject to compliance monitoring and enforcement by the Department of Industrial Relations. For all projects over Twenty-Five Thousand Dollars (\$25,000), a contractor or subcontractor shall not be qualified to submit a bid or to be listed in a bid proposal subject to the requirements of Public Contract Code section 4104 unless currently registered and qualified under Labor Code section 1725.5 to perform public work as defined by Division 2, Part 7, Chapter 1 (§§1720 et seq.) of the Labor Code. For all projects over Twenty-Five Thousand Dollars (\$25,000), a contractor or subcontractor shall not be qualified to enter into, or engage in the performance of, any contract of public work (as defined by Division 2, Part 7, Chapter 1 (§§1720 et seq.) of the Labor Code) unless currently registered and qualified under Labor Code section 1725.5 to perform public work and proof of registration is provided.

1. Contract Documents will be available on or after **Wednesday, August 14, 2019**, for review at **East Bay Blue Print, located at 1745 14th Avenue, Oakland, CA 94606**. All requests should be addressed Attention: **Sandy Petty**. Plans can be ordered by:

Ph: 510-261-2990 Fax: 510-261-6077

Email: ebbp@eastbayblueprint.com,

Attn: **Sandy**. Online using the Plan Command System at www.eastbayblueprint.com or plans can be delivered to a place of business, at requester's own expense. Payment for plan sets must be made with East Bay Blue Print and are **NON-REFUNDABLE**

In addition, Contract Documents are available for bidders' review at the following builders' exchanges:

Builder's Exchange of Alameda County
McGraw Hill Construction Data

San Francisco Builder's Exchange
Reed Construction Market Data
Contra Costa Builder's Exchange
Marin Builder's Exchange

The Contract Time shall be **Nineteen (19)** calendar days, and liquidated damages for delay shall accrue. See Article III of the Agreement for details.

Bids must be sealed and filed in the Business Office of the Owner at:

**Front Desk
Facilities Planning & Management
955 High Street, Oakland, CA 94601**

on **Wednesday, September 4, 2019 until 2:00 p.m.** on the clock designated by the Owner or its representative as the bid clock, after which time the bids shall be opened. No bid will be accepted by the Owner after this time. Facsimile (FAX) copies of the bid will not be accepted.

Mandatory pre-bid site visit will be held on **Wednesday, August 21, 2019 at 10:00 a.m.** located at: **Front Entrance of Roosevelt Middle School**. Bidders not attending the **site visit** will be disqualified.

Bids must be accompanied by a bidder's bond, cashier's check, or certified check for at least ten percent (10%) of the amount of the base bid and made payable to the Owner, as detailed in the Contract Documents.

Pursuant to the Contract Documents, the successful bidder will be required to furnish a Payment (Labor and Material) Bond in the amount of one hundred percent (100%) of the Contract Sum, and a Faithful Performance Bond in the amount of one hundred percent (100%) of the Contract Sum.

The successful bidder will be allowed to substitute securities or establish an escrow in lieu of retainage, pursuant to Public Contract Code Section 22300, and as described in the Agreement Between Owner and Contractor and General Conditions.

The Owner will not consider or accept any bids from contractors who are not licensed to do business in the State of California, in accordance with the California Public Contract Code, providing for the licensing of contractors. In accordance with Section 3300 of said Code, the bidder shall have a **Class "C-42" – Sanitation System and Class "A" – General Engineering Contractor license** and shall maintain that license in good standing through Completion of the Contract and all applicable warranty periods. For all projects over Twenty-Five Thousand Dollar (\$25,000), the bidder shall state the public works contractor registration number on the Designation of Subcontractors form for each subcontractor performing more than one-half of one percent (0.5%) of the bidder's total bid.

The Director of Industrial Relations of the State of California, in the manner provided by law, has ascertained the general prevailing rate of per diem wages and rate for legal holidays and overtime work. The Contractor must pay for any labor therein described or classified in an amount not less than the rates specified. Copies of the required rates are on file at the Owner's business office and are available on request.

Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0387247-00

Fictitious Business Name(s):
660 Maintenance Services, LLC.
Address
4309 Lisa Drive, Union City, CA 94587
Full Name of Registrant #1
660 Maintenance Services, LLC. (CA)
Address of Registrant # 1
4309 Lisa Drive, Union City, CA 94587

This business is conducted by **A Limited Liability Company.**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07/18/19**

Signed: **Thelma Orias**

This statement was filed with the County Clerk of San Francisco County on **07/18/19**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Mariedyne L. Argente**
Deputy County Clerk
07/18/2019

07/25/19 + 08/01/19 + 08/08/19 + 08/15/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0387235-00

Fictitious Business Name(s):
Amber Lokatys Photography
Address
168 Hyde Street, Ste. 201, San Francisco CA, 94102
Full Name of Registrant #1
Amber Nicole Lokatys
Address of Registrant # 1
168 Hyde Street, Ste. 201, San Francisco CA, 94102

This business is conducted by **An Individual.**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **July 5, 2019**

Signed: **Amber Lokatys**

This statement was filed with the County Clerk of San Francisco County on **07/18/19**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
07/18/2019

07/25/19 + 08/01/19 + 08/08/19 + 08/15/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0387376-00

Fictitious Business Name(s):
Body Be Good
Address
400 28th Avenue, Apt #7, San Francisco, CA 94121
Full Name of Registrant #1
Alexis Anderson
Address of Registrant #1
400 28th Avenue, Apt #7, San Francisco, CA 94121

This business is conducted by **An Individual.**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07/31/19**

Signed: **Alexis Anderson**

This statement was filed with the County Clerk of San Francisco County on **07/31/19**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
07/31/2019

08/08/19 + 08/15/19 + 08/22/19 + 08/29/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0387327-00

Fictitious Business Name(s):
BON BON BANDEAUX
Address
912 Cole Street #328, San Francisco, CA 94117
Full Name of Registrant #1
Bon Bon Bandeaux, LLC (CA)
Address of Registrant # 1
912 Cole Street #328, San Francisco, CA 94117

This business is conducted by **A Limited Liability Company.**

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07/08/2019**

Signed: **Yong Jeong Kim-Harrison**

This statement was filed with the County Clerk of San Francisco County on **07/25/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
07/25/2019

08/08/19 + 08/15/19 + 08/22/19 + 08/29/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0387064-00

Fictitious Business Name(s):
CLOCKERS
Address
370 Valencia Street, #302, San Francisco, CA 94103
Full Name of Registrant #1
Sharif Maxey
Address of Registrant #1
370 Valencia Street, #302, San Francisco, CA 94103

This business is conducted by **An Individual.**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07/02/19**

Signed: **Sharif Maxey**

This statement was filed with the County Clerk of San Francisco County on **07/02/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
07/02/2019

08/01/19 + 08/08/19 + 08/15/19 + 08/22/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0387400-00

Fictitious Business Name(s):
Creator Deck
Address
5 Third Street, Suite 422, San Francisco, CA 94103
Full Name of Registrant #1
Chictopia, LLC (CA)
Address of Registrant #1
5 Third Street, Suite 422, San Francisco, CA 94103

This business is conducted by **A Limited Liability Company.**

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01/01/2018**

Signed: **Corinne Pampinella**

This statement was filed with the County Clerk of San Francisco County on **08/02/2019.**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
08/02/2019

08/08/19 + 08/15/19 + 08/22/19 + 08/29/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0387329-00

Fictitious Business Name(s):
Daly City Iron Works
Address
2246 Jerrold Avenue #3, San Francisco, CA 94124
Full Name of Registrant #1
Felipe Ponce
Address of Registrant #1
131 3rd Avenue, Daly City, CA 94014
Full Name of Registrant #2
Martha C. Ponce
Address of Registrant #2
131 3rd Avenue, Daly City, CA 94014

This business is conducted by **A General Partnership**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07/25/2019**

Signed: **Felipe Ponce**

This statement was filed with the County Clerk of San Francisco County on **07/25/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Mariedyne L. Argente**
Deputy County Clerk
07/25/2019

08/01/19 + 08/08/19 + 08/15/19 + 08/22/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0387297-00

Fictitious Business Name(s):
HARPER ZEE
Address
330 Parnassus Ave., Apt #303, San Francisco, CA 94117
Full Name of Registrant #1
Harper Zee Adams
Address of Registrant # 1
330 Parnassus Ave., Apt #303, San Francisco, CA 94117

This business is conducted by **An Individual.**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07/23/2019**

Signed: **Harper Zee Adams**

This statement was filed with the County Clerk of San Francisco County on **07/23/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
07/23/2019

07/25/19 + 08/01/19 + 08/08/19 + 08/15/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0387225-00

Fictitious Business Name(s):
Lady Victory
Address
360 Ritch Street, San Francisco, CA 94107
Full Name of Registrant #1
Ram & Pig Productions, LLC (CA)
Address of Registrant # 1
360 Ritch Street, San Francisco, CA 94107

This business is conducted by **A Limited Liability Company**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07/12/19**

Signed: **Deanna Sison**

This statement was filed with the County Clerk of San Francisco County on **07/17/19**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
07/17/2019

07/25/19 + 08/01/19 + 08/08/19 + 08/15/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0387270-00

Fictitious Business Name(s):
M2
Address
2210 40th Avenue, San Francisco, CA 94116
Full Name of Registrant #1
Michael H. Yuan
Address of Registrant # 1
2210 40th Avenue, San Francisco, CA 94116

This business is conducted by **An Individual.**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Michael H. Yuan**

This statement was filed with the County Clerk of San Francisco County on **07/22/19**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
07/22/2019

07/25/19 + 08/01/19 + 08/08/19 + 08/15/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0387316-00

Fictitious Business Name(s):
MASALA DOSA
Address
1375 9th Avenue, San Francisco, CA 94122
Full Name of Registrant #1
Zafar Hafeez
Address of Registrant # 1
85 Amberwood Cir., South San Francisco, CA 94080

This business is conducted by **An Individual.**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **06/22/2011**

Signed: **Zafar Hafeez**

This statement was filed with the County Clerk of San Francisco County on **07/24/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
07/24/2019

07/25/19 + 08/01/19 + 08/08/19 + 08/15/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0387345-00

Fictitious Business Name(s):
Reel
Address
552 Shotwell Street, San Francisco, CA 94110
Full Name of Registrant #1
Wing Digital, LLC (CA)
Address of Registrant #1
552 Shotwell Street, San Francisco, CA 94110

This business is conducted by **A Limited Liability Company**

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07/01/2019**

Signed: **Sean Langton**

This statement was filed with the County Clerk of San Francisco County on **07/26/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
07/26/2019

08/01/19 + 08/08/19 + 08/15/19 + 08/22/19

Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0387276-00

Fictitious Business Name(s):
SF EXPRESS
Address
736 Larkin Street, San Francisco, CA 94109
Full Name of Registrant #1
Nga T. Van
Address of Registrant # 1
736 Larkin Street, San Francisco, CA 94109

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Nga T. Van**

This statement was filed with the County Clerk of San Francisco County on **07/22/19**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
07/22/2019

07/25/19 + 08/01/19 + 08/08/19 + 08/15/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0387258-00

Fictitious Business Name(s):
SUJIE BROWS SALON
Address
2088 Mission Street, San Francisco, CA 94110
Full Name of Registrant #1
Acharya Associates, LLC (CA)
Address of Registrant # 1
2207 Bonar Street #D, Berkeley, CA 94702

This business is conducted by **A Limited Liability Company**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07/01/19**

Signed: **Gopal Acharya**

This statement was filed with the County Clerk of San Francisco County on **07/19/19**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
07/19/2019

07/25/19 + 08/01/19 + 08/08/19 + 08/15/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0387217-00

Fictitious Business Name(s):
The Bushwick
Address
800 Bush Street, San Francisco, CA 94108
Full Name of Registrant #1
Jeanne M. Mazéris
Address of Registrant # 1
55 Anzavista Avenue, San Francisco, CA 94115

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07/01/19**

Signed: **Jeanne M. Mazéris**

This statement was filed with the County Clerk of San Francisco County on **07/08/19**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
07/16/2019

07/25/19 + 08/01/19 + 08/08/19 + 08/15/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0387318-00

Fictitious Business Name(s):
JNM WINES
Address
663A 35th Avenue, San Francisco, CA 94121
Full Name of Registrant #1
Jeremiah Morehouse
Address of Registrant # 1
663 35th Avenue, San Francisco, CA 94121

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07/24/2019**

Signed: **Jeremiah Morehouse**

This statement was filed with the County Clerk of San Francisco County on **07/24/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
07/24/2019

08/15/19 + 08/22/19 + 08/29/19 + 09/05/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0387566-00

Fictitious Business Name(s):
Station 40
Address
3030B 16th Street, San Francisco, CA 94103
Full Name of Registrant #1
Cassandra Spellman
Address of Registrant # 1
3030B 16th Street, San Francisco, CA 94103

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **08/12/2019**

Signed: **Cassandra Spellman**

This statement was filed with the County Clerk of San Francisco County on **08/13/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
08/13/2019

08/15/19 + 08/22/19 + 08/29/19 + 09/05/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0387583-00

Fictitious Business Name(s):
Hello, Dwell
Address
196 Connecticut Street, San Francisco, CA 94107
Full Name of Registrant #1
Aaron McDevitt
Address of Registrant # 1
196 Connecticut Street, San Francisco, CA 94107

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07/1/2019**

Signed: **Aaron McDevitt**

This statement was filed with the County Clerk of San Francisco County on **08/14/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**
Deputy County Clerk
08/14/2019

08/15/19 + 08/22/19 + 08/29/19 + 09/05/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0387310-00

Fictitious Business Name(s):
SAN FRANCISCO DISTRIBUTION COMPANY
Address
3333 Steiner Street Unit #4, San Francisco, CA 94123
Full Name of Registrant #1
Paul Francis Pelosi Jr
Address of Registrant # 1
3333 Steiner Street Unit #4, San Francisco, CA 94123

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Paul Pelosi Jr**

This statement was filed with the County Clerk of San Francisco County on **07/24/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
07/24/2019

08/15/19 + 08/22/19 + 08/29/19 + 09/05/19

CHANGE OF NAME

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR CHANGE OF NAME CASE NO. CNC 19-555028

PETITIONER OR ATTORNEY

Megan Yip
Law Office of Megan Yip, PC
175 N. Redwood Drive, Suite #140
San Rafael, CA 94903

TO ALL INTERESTED PERSONS:

1. **Jackie Lynn Kleinman aka Jackie K. Brightman; Jackie Kleinman Brightman** for a decree changing names as follows:

Jackie Lynn Kleinman aka Jackie K. Brightman; Jackie Kleinman Brightman
changed to
Jackie Lynn Kleinman

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING
Date: **August 29, 2019** Time: **9:00 AM**
Dept: **514**

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

**SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO**
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102

KALENE APOLONIO, Clerk
DATED - **JULY 17, 2019**

07/25/19 + 08/01/19 + 08/08/19 + 08/15/19

Smart Cities Perpetuate the Digital Divide

Continued from page 2

need to be seriously implemented. Mason Graham, also working on the bill as a staffer for Rep. Luján, agrees that the bill should tackle the lack of technology literacy as well as the lack of affordable high-speed broadband for low-income communities of color.

As the era of technology-driven cities arrives, we need to implement a racial equity lens over its development so technology can be a bridge between misfortune and opportunity for low-income communities of color.

The success of our societies must include the success of everyone living and working within them, not just those at the top.

Jason Barajas is Greenlining's Technology Equity Summer Associate.

SOURCE: <http://greenlining.org/blog/2019/will-smart-cities-perpetuate-the-digital-divide-or-solve-it/>

So Decide, Already

Continued from page 2

Tip: Learn when to stop gathering facts. Gather enough information to make a sound decision but not all of the possible data. Some decisions really are affected by time constraints and the extra two weeks or months spent searching for the last morsel of data can mean that you have missed the window of opportunity.

Tip: In cases where making a selection seems impossible, often an outside, more objective viewpoint can shed light on the situation. This may be a mentor, business associate, or other person whose judgment you respect.

Do you let someone or something else make the decision for you—whoever yells the loudest or whatever has the earliest deadline? Some Avoiders even remain in unsatisfying jobs hoping things will get better while not taking steps to create the desired change.

Tip: Do not seek to find a path that has no risk. It is fruitless. There is no such thing as a completely risk-free decision. A good decision simply minimizes the risk and increases the likelihood of a positive outcome.

Tip: Decide to decide. Once you do this, life becomes much more simple. J. W. Marriott, Jr., Chairman and CEO of Marriott International, said, "Early in life I chose to put my family first, then my church, then my business. There is satisfaction to be had in standing firm against the temptations that come with contemporary life." Recognize and accept that there's only so much you can do or handle intelligently.

SOURCE: www.smartwaystowork.com





SBE PROJECT PARTNERS IN BUSINESS & COMMUNITY OUTREACH

- 35 years of history in connecting Primes, Corporations and Agencies with Small, Minority-Owned, Women-Owned, Disabled Veteran-Owned and DBE firms.
- “Vetted” Database including businesses certified by federal, state or local jurisdictions
- National trade / focus publications to community businesses and stakeholders
- Expertise in Diversity Outreach to identify firms, promote outreach events, and handle registration details.
- Archived search results

LINK TO OUTREACH ORDER FORM:

http://e8.octadyne.net/clientFiles/8023/SBE_Diversity-Outreach-Form.pdf

For more information contact:

Small Business Exchange, Inc. • 795 Folsom Street, 1st Floor, San Francisco, CA 94107
Phone: 415-778-6250 • Toll Free: 800-800-8534
Fax: 415-778-6255 • Email: sbe@sbeinc.com • Website: www.sbeinc.com